





Mission Statement



In response to the challenges of a cost-focussed market, P&J Project Services (PJPS) seeks to reintroduce the concept of resource-efficient, cost effective project delivery.

We propose to offer a service that augments existing organisational expertise with specialised Project Management personnel to form a streamlined, dedicated Owners Team to undertake essential infrastructure projects.

The vision is for an autonomous organisation, totally committed to delivering the highest standards of professionalism throughout the design, procurement and implementation phases of individual projects. Opportunities for innovation and efficiencies will be key considerations in project execution.

Objectives

The working philosophy of PJPS is to provide professional project solutions singularly focussed on exceeding client project success criteria.

The focus is smaller infrastructure projects, unencumbered with high levels of technical risk, which can be efficiently executed by a lean, dedicated project team.

PJPS will seek to deliver fit for purpose solutions which maximise the value of capital cost expenditure, whilst exceeding the expectations of the safety, environmental, sustainability, and indigenous employment objectives of the client.

Individuals with the specific skills and experience necessary to execute the project will be selected to operate in a "hands-on" capacity.

The organisational structure will provide complete continuity between the home and site offices throughout the project life-cycle.





Execution

The execution philosophy is defined by the seamless integration of the core project phases of Design, Procurement and Implementation.

Project Management will ensure that the project team exceeds the Company standards for Health, Safety and Environment.

All core project phases will be undertaken in accordance with a dynamic project execution plan in combination with well prepared, realistic and achievable schedules which are seen as the key management tools for monitoring project performance.





Key Personnel

- ✚ Project Manager
- ✚ Construction Manager
- ✚ Project Controls Manager
- ✚ Contracts Manager
- ✚ Engineering Manager

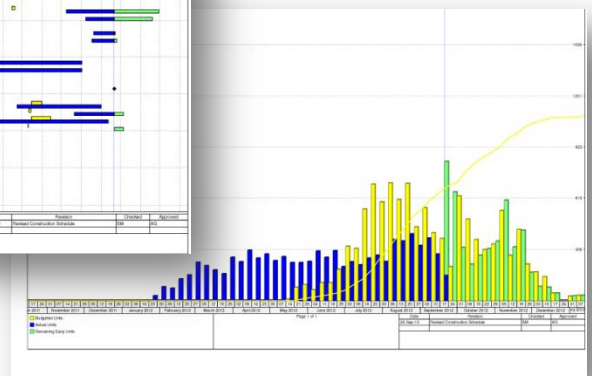
PJPS has access to Professional Managers who have acquired skills, techniques and management principles from many years of hands on experience with project conception, growth, maturity and finalisation.

Generally the experience gained by our Managers has been derived from bulk material handling systems, heavy industry, civil and infrastructure projects.

- ✓ Greenfield mine and infrastructure development
- ✓ Brownfield processing upgrades
- ✓ Coal processing and handling development and implementation
- ✓ Ship loading systems including wharf and jetty development and implementation
- ✓ Rail loading facilities
- ✓ Grain storage and handling facilities,
- ✓ Heavy industry sectors incorporating smelter and processing plants
- ✓ Value adding process systems.
- ✓ Civil and bridge works

Project Management

- ✓ Responsible for planning, organising, implementing and controlling the work
- ✓ Ensure the facility is delivered to specification, under budget and on time
- ✓ Manage the achievement by:
 - ❑ Planning the Scope of Work
 - ❑ Organising by assigning roles and responsibilities to the parties
 - ❑ Implementing by assigning tasks to resources
 - ❑ Controlling by monitoring progress and taking timely corrective action
 - ❑ Develop objectives
 - ❑ Manage the interface with operations effectively





Capabilities

Construction Management

- Highly skilled negotiator leads disciplined team to deliver the facility to specification
- Develop the execution plan for the works
- Ensure client has statutory compliance
- Manage the schedule and take effective corrective action in a timely manner
- Control the cost of the works ensuring alignment to the SoW
- Ensure HS&E requirements are exceeded
- Demonstrate superior team leadership



Capabilities

Design Management

- Highly experienced discipline leads to manage both internal resources and external design consultants as required.
- Reviews of standard design concepts with a focus on providing cost effective, fit for purpose solutions, that meet all the requirements of relevant codes, legislation and standards
- Provision of multi-skilled drafting capabilities on a needs basis with a view to ensuring that productivity levels are maximised
- Facilitation and coordination of the required approvals processes using both internal and external resources.
- Integration of design leads throughout the procurement and implementation phases of the project.
- Responsibility for Quality management will lie with all engineering discipline personnel.





Capabilities

Contracts & Procurement Management

- Provide highly professional procurement, tendering and contracts capability with a high degree of North-West and East Coast Australia knowledge and industry experience.
- Utilise Clients procedures and model documents to ensure that streamlined, cost effective process methodology is implemented.
- Instigate existing project controls and contract administration management tools appropriate for the scope and scale of the projects.
- Seek to establish and develop mutually beneficial working relationships with Company recognised contractors and suppliers to meet project objectives.
- Implement transparent and best practise tendering management processes guaranteeing full probity and governance throughout the procurement life-cycle.
- Responsible financial and budget management with a broader view of exceeding the project business case parameters.
- Identifying professional and capable indigenous organisations to add genuine value to the project.



Implementation

Site Health, Safety and Environment (HSE) will be the responsibility of the appointed Construction Manager.

The team will seek to identify innovative mechanisms to ensure that the HSE message is completely absorbed and adopted by all site personnel and contractors. This will include easily understood and meaningful HSE documentation.

Management of onsite contractors will focus on:

- Adherence to all site procedures, with HSE priority
- Implementation of effective Quality management systems
- Maintaining high levels of productivity
- Identifying incentives schemes to ensure efficient completion of site activities
- Responsible Industrial Relations managements
- Realistic progress reporting
- Indigenous Engagement

Effective Stakeholder management will be achieved through early engagement and discussion with community, asset owner and operational parties.

The fully integrated "One Team" philosophy will ensure that there is no disparity between home and site office personnel.

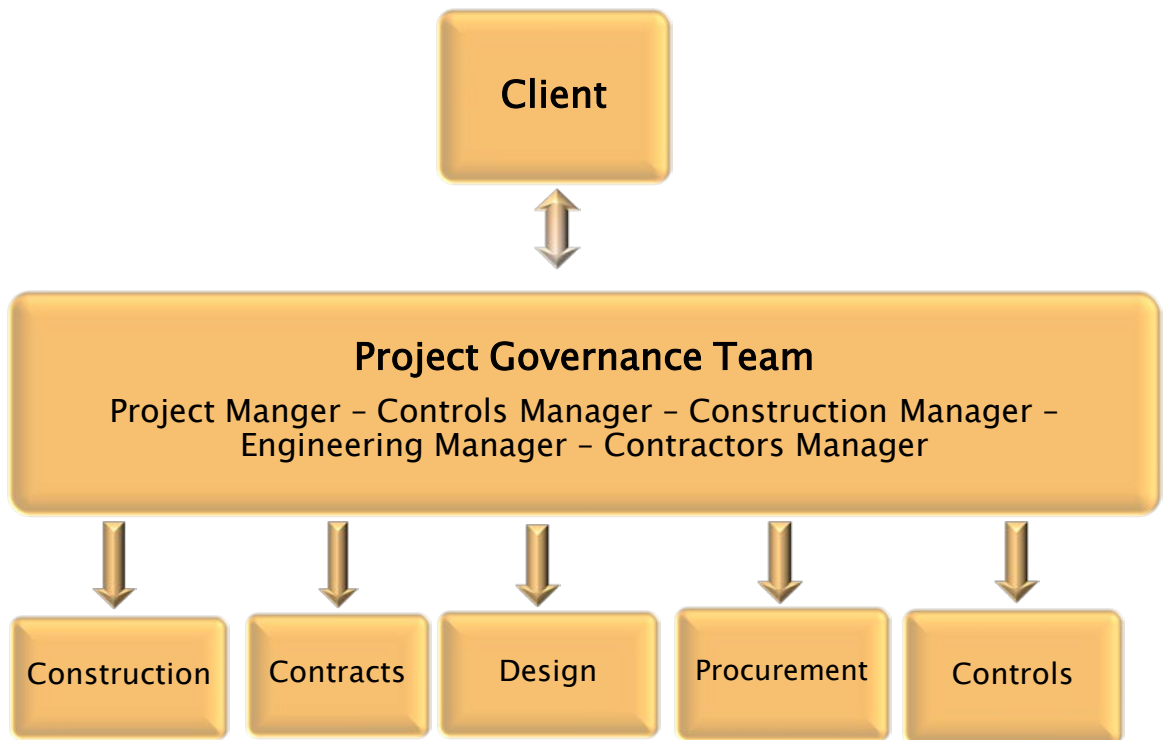




Organisation

The proposed PJPS organisation structure utilises multi-skilled lead personnel capable of operating across various functional areas for an integrated execution approach as shown below.

Tasks that overlap multiple functional areas will be shared across various disciplines to maximise efficiencies and facilitate communication amongst the project team.





Achievements

The extensive industry experience contained within PJPS has been developed individually and combined to represent depth and expertise with proven outcomes in Project delivery. The table below outlines some of the projects that PJPS team members have been involved with.

Project	Client	value	Discipline
Infrastructure / Ore Processing	Lycopodium RioTinto	\$2.5 Billion	Project Management Lead Engineering Contracts Management
Overland Conveyor Crushing Facility	Lycopodium RioTinto	\$900 Million	Pre – Construction Evaluation Engineering
Coal loading facilities	H&M Engineering NCIG	\$45 Million	Project Management QA/QC Management Contracts Management
Port Facilities	Worley Parsons	\$200 Million	Construction Management
Stockyard Machinery	SandVik RioTinto	\$45 Million	Project Management Project Controls
Coal Processing	Kinmont Engineering Peabody Energy	\$10 Million	Project Management Engineering Design Contract Management Commissioning
Pot Line Refurbishment	Hydro Aluminium	\$12 Million	Project Management Contracts Management QA/QC Management

PJPS also offers services to the University of Newcastle Faculty of Engineering and Built Environment for tutoring in Project Management and Construction Management.



Summary

As the focus for the mining sector is shifted from large scale, capacity driven expansion projects to lower capital, value-adding activities, it is believed that the current project delivery methods fail to maximise return on expenditure.

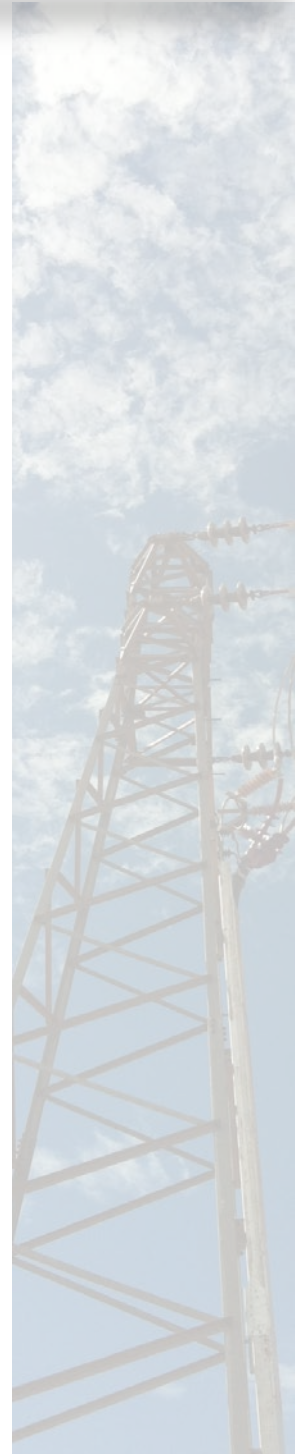
The outlined profile sets the foundation for what PJPS believes are the drivers for the industry and we seek to form a partnership to create a project delivery model which optimises productivity and value for money.

Basis of Engagement

The intention would be for PJPS to be engaged directly by the Owner on a reimbursable, transparent basis. Rates for key personnel will be competitive and based on market conditions.

All necessary staffing costs, including superannuation, insurances and taxes will be incorporated into the hourly rates. PJPS will carry standard business insurances required by the owner.

It is envisaged that PJPS will utilise existing client office accommodation, communications and other ancillary facilities to minimise overhead costs.





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